



103-107, Bhaveshwar Complex, Vidyavihar (W), Mumbai - 400 086, Maharashtra, India
Tel.: +91-22-2509 3550-52, +91-22-2502 5912-16 • Fax: +91-22-2514 6399
E-mail: info@panktigroup.com

FORECAST



Pankti Management Consultancy Pvt. Ltd.

Spotting Opportunities. Creating Growth.





About us:

Pankti Management Consultancy Private Limited is a leading management consultancy firm. Headquartered in Mumbai, Pankti provides specialized consultancy services for Debt Syndication for Business Enterprises, Lease Rental Discounting, Raising Private Equity, Capital / Debt Structuring, Preparation of Business Plans, Business Monitoring and other essentials.

A consultancy firm, Pankti employs highly qualified and committed experts. Backed by a dedicated network of valuers, solicitors and other professionals, with whom the company shares excellent rapport, this enables Pankti to take on assignments of any magnitude with élan.

"Our strong client base speaks for our competency to handle any assignments with finesse and poise. We work in close association with every client, investing reasonable time and our sincere efforts for their maximum benefit. Pankti is a provider of fool-proof business management solutions: We provide our esteemed clients with innovative, cost-effective solutions that give their businesses the much-needed flip."

Mr. Shantil V Haria
Director, PMCPL

Our Philosophy:

Vision:

To be a leading and reliable provider of financial and business solutions. To support our clients in their success and in the process, become a much sought after partner.

Mission:

To leverage our company's core competencies and skills for the benefit of our clients. To lend them the benefit of our experience and help them with strategy, general management and risk control on any given project. To balance risks and returns for our clients, for the successful transition of a project.

Values:

Honesty and integrity are our benchmarks. Our hallmark is our commitment to our clients.





Our Management:

The soul of any organization is its people who, with their dedication, integrity and skills, attested with experience, add value to the organization. Pankti is proud of its top management, who have lent it considerable credibility and a client-friendly face.

Mr. Ashwin Mehta, CEO:

Chartered Accountant with over two decades' experience in Corporate Finance, Business Advisory Services, Audits and Internal Audits, Allied Laws, overall management, handling IPOs, designing systems and procedures, etc. He has indepth knowledge of the realty sector and is a director on the board of a publicly listed company.

Ms. Yogita Nagda, Director:

A Chartered Accountant with ten years' experience in the field of Project Finance. Manages a portfolio of manufacturing, real estate, entertainment and hospitality industry projects, both for Debt and Equity Funding.

Mr. Divyesh Nagda:

A Chartered Accountant with ten years' experience in the field of Project Finance, legal formalities and documentation. He has a vast experience of handling projects in Real Estate and the Hospitality Industry for Debt and Equity Funding.

Our Services:

Debt Syndication for Business Enterprises:

The gamut of solutions and services for our clients to mobilize funds, by way of debt, from various sources.

- Financial Feasibility Study
- Project Report preparation in the necessary format
- Assistance in generating data & documents for the same
- Short listing and suggesting suitable banks or financial institutions
- Co-ordinating with solicitors, valuers, etc
- Assistance in completing post sanction formalities

Lease Rental Discounting:

Where premises are leased out and funds are to be mobilized against the rent receivable, we provide complete services to raise such debt.

Raising Private Equity: Abreast of current developments in the funding market and the requirements of our clients, we have begun offering fund mobilization services, placing equity with PE players / funds.

Capital / Debt structuring: A core component of most fund mobilization assignments, suggesting the capital and debt structure and providing complete support services for achieving the same.

Preparation of Business Plan, including:

- Generating the requisite data for the plan on discussion with the client
- Verifying the data collected against broad parameters
- Working out the financial execution and other details of the plan
- Creating the master plan
- Creating an annual project plan
- Calculating budgets and estimated cash flow for each project
- Identifying potential funds surplus / deficit across the entire organization and for each project, month / quarterwise and providing a yearly summary of the same





Business Monitoring:

- Studying the Operating Business Model and nature of business
- Studying the existing systems and procedures of various departments
- Study the reports generated and the MIS
- Finding out the deviations in the systems and procedures, and reasons for the same
- Studying the financial plans, work execution plan, cost budgets, etc, and then finding out variations in the achievement of the same by comparing them with the optimum levels desired
- Analyzing and giving early warning signals to clients based on the above, regarding time deviation, costs deviation and efficiency in their organizations

Infrastructure:

Pankti is based at Vidyavihar – a convenient location to access from any where in Mumbai, India's commercial hub. We operate out of well-appointed, fully-connected, IT-enabled office premises, accommodating 20 personnel, a welcoming reception area and a conference room.

What sets us apart ?

"We are a complete one-stop solutions provider, right from preparation of the project report down to assistance in completing legal formalities and valuation, post sanction formalities. Pankti is a fast, reliable and consistent provider of solutions and deliverables within the promised time frame."

Ms. Yogita Nagda
Director, PMCPL

"Unwavering commitment to the client and its business, with excellent follow-ups with banks / institutions, ensuring timely sanctions, giving services till last disbursement and elderly honest advice are Pankti's strengths, and all these at very reasonable charges."

Mr. Rasesh Kanakia
CMD, Kanakia Group

Our Mentor & Director

At the core of any well-driven organization is its Mentor. It is he who envisions the organizational structure and work methodology; who spells success and commands the loyalty of both, his colleagues and clients. Our management consultancy is driven by one such dynamic individual, Shantilal V Haria, a Chartered Accountant of repute and a Company Secretary. Mr. Haria's key competencies lie in financial and management consultancy, which are the core activities of the Company. His down-to-earth, no nonsense approach has earned him the goodwill of leading banks and investment managers. He leverages close to 25 years of professional expertise to turn Pankti into a formidable player in the industry. Under his expert guidance, we see tremendous growth vis-à-vis a superior client base as well as critical assignments.

